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**FAQ**

**Does our company have to pay for the machine?**

Not a dime.  These healthy machines are provided at absolutely NO cost to your business. In fact, not only do we provide the machine, we service and stock it on a regular basis.

**Who stocks the machine?**

My company will monitor, stock and service the machine as often is necessary. We are well trained to ensure that the quality of service provided is far superior to anything you may have experienced before with other machines. We are local residents of our community and are therefore eager to share our commitment to offering healthy products to your employees/customers.

**Can our company choose the products that go into the machine?**

Yes - your company can be instrumental in the products that are offered. We believe it is important to provide a good variety of healthy products in order to satisfy everyone. We will initially fill the machine with the most popular healthy products selling in this area. Later, we will meet with you to discuss changes to the selections and your suggestions – and may offer some free product sampling events as well.

**How often is the machine serviced?**

Typically, once/week. The machines are equipped with Wireless Remote Monitoring technology so we know if a product selection is running low.  If it is determined that it needs to be serviced more often than once each week, we can set up a more frequent service schedule.

**Are you trained?**

We have gone through extensive training in several areas - including the operation and maintenance of the machine, nutritional guidelines, product management, inventory control, product sampling, etc.  But the main thing is customer service – we are here to serve you and the patrons of the machine.  We will provide you with a business card and a label on the machine with our contact information should you ever need it.

**How many machines can you provide to our business – more than one?**

This depends on several factors. First we need to evaluate the volume of foot traffic on a daily basis. Next, we need to consider if there is competition from other vending machines located in your business if you have any. If these two factors confirm there’s enough demand for an additional machine, we will be happy to supply one to your business. Some locations such as large schools, businesses, colleges, etc. may have enough demand for multiple machines.

**What types of healthy products will be stocked in the machines?**

The healthy products we provide are all national Name Brand items. These are the same products you can find on the shelves of your local health food grocer such as Whole Foods, Trader Joes, etc. Many of these healthier products are now going mainstream and can be found on the shelves of traditional grocery stores and even convenience stores.  Not only do the products we offer provide healthier alternatives, but they also taste great and people really love eating them!

**If we have a contract with another vendor, can we still receive a healthy machine?**

This depends on the specific contract.  Many contracts are exclusive only to “traditional” vending products (e.g. Snickers, Coke, etc.). Therefore, this doesn’t cause an issue as we can create menu plans of non-competing items to those in a different machine. The reality is that many vending companies claim they can provide healthier options, but very few do.

**Do we have to sign an agreement?**

We ask that you sign a basic agreement that outlines the relationship between your location and our company – just so everyone is comfortable.  This contract has no time commitment. It basically says that we are responsible for keeping the machine stocked and maintained.